

# PrinceHealth, LLC

## We Will Help Your Organization Achieve Patient-Centered Outcomes in a Value-Based Environment

- > Boost clinical results
- > Anticipate and manage change
- > Advance strategic leadership
- > Heighten employee & patient engagement
- > Reduce cost of care

## Health Care Executives

Reduced  
30-day  
Readmission  
Rates  
by 50% —  
**3:1 ROI**

*Prince Health has a clear and compelling vision for heightening health care professional engagement with patients and their families. Program measurement proved the initiative a success.*

—Chief Nursing Executive  
Lenox Hill Hospital

### Case Review—Reducing 30-day Readmission Rates at a Major NYC Medical Center

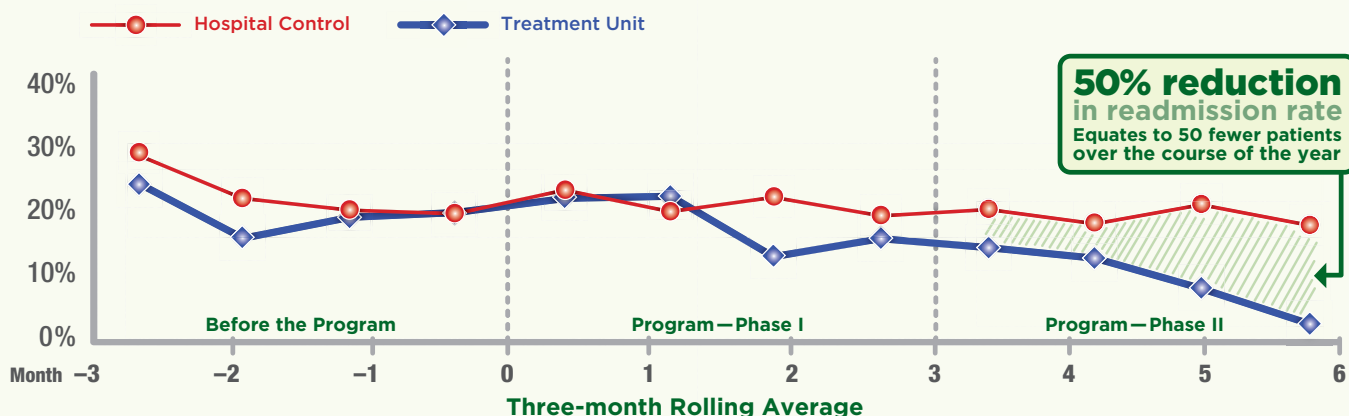
Employing their change management expertise, Prince Health worked with the leadership team at a major NYC Medical Center to create advanced techniques for engaging patients with heart failure. In these patients, 30-day readmission rates were reduced by 50%.

#### Solution:

- Developed health care professional skills in engaging patients. Techniques taught:  
**Patient communications > Caregiver support > Teach-back > Health coaching**
- Consulted with their leadership team to ensure a smooth and efficient implementation
- Designed a take-home communications tool to jump start patient self-care

#### Results:

#### All-cause 30-Day Readmission Rates for Patients Diagnosed with Heart Failure



Contact **Larry Prince, CEO & Managing Member**

Prince Health, LLC | (973) 324-5336 | [larry@med-revu.com](mailto:larry@med-revu.com) | [www.med-revu.com](http://www.med-revu.com)